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TESTIMONIAL

Fuel Guard:

It is interesting as we come to the end of 2017 we take a look at our fleet breakdowns and do some analysis. What's been good, What's been bad and why.

We currently run 32 excavators, all of which are Kubota or have a Kubota engine. There has been a number of breakdowns on these machines over the last 12 months.

We decided to look a little deeper – Almost all breakdowns are fuel related – water in the fuel, contaminated tank or blocked filters causing either poor running or non- starting.

The only machine that has not given a breakdown of any description is the one machine we fitted with the **fuel guard system** – We thought that this was as a result of poor utilisation on this particular machine, No this machine has one of the best utilisation of all of the excavators in our fleet.

As a result of this we will be retro-fitting the system to all of our fleet during 2018.

Trying to recover cost from your customer leaves a bitter taste and the likelihood of losing future business.

Prevention is the way forward, with reduced operating costs and happier customers and workshop personnel freed up to carry out servicing and repairs for our customer's machines thus generating an income stream instead of a cost.

Adrian Hutchinson – Managing Director

Clements Plant & Tool Hire Ltd.

